

<b>PALICA CONVENTION -EXHIBIT HALL INFO</b> ~SET UP <u>STARTS</u> AT 3PM – <u>EVENT STARTS AT 5:30PM</u> – (SEE AGENDA ON NEXT PAGE) Entertainment will be inside hall as well. Registration fee includes all of these benefits:		<b>COST</b>	<b># TICKETS NEEDED</b>	<b>TOTAL COST</b>
6' skirted table w/2 <i>chairs</i> – food & drinks for up to 2 people & entertainment for entire evening. <p>(please indicate IF electric is needed----YES or NO)</p>		\$275.00-INCLUDES EVERYTHING		
ADDITIONAL MEMBERS OF YOUR TEAM ATTENDING ASSOCIATES' NIGHT EVENT		\$30.00 EACH		
TICKETS NEEDED FOR FRIDAY LUNCH WITH MEMBERSHIP		\$25.00 EACH		
TICKETS NEEDED FOR DINNER ON SATURDAY (THIS WILL BE OUR CLOSING & AWARDS DINNER)		\$40.00 EACH		
ASSOCIATES ARE WELCOME TO ATTEND ANY OF OUR CLASSES ALL WEEKEND AT N/C		<b>TOTALS→</b>	#	\$
<b><u>SPONSORSHIP OPPORTUNTIES FOR ASSOCIATE MEMBERS</u></b>				
FRIDAY LUNCH SPONSOR		\$350.00	N/A	
ASSOCIATES' NIGHT EVENT – OPEN BAR & FOOD SPONSOR		\$750.00	N/A	
SATURDAY - CLOSING AWARDS DINNER SPONSOR		\$550.00	N/A	
		<b>TOTAL ENCLOSED</b>		\$
<b>**WE WILL PROVIDE A DOOR PRIZE TO BE USED IN THE SCHOLARSHIP FUND ACTION. PLEASE PROVIDE ESTIMATED VALUE TO USE AS STARTING AUCTION PRICE?</b> \$ _____		<b><u>ITEM DESCRIPTION:</u></b>		
<b>MAKE CHECKS PAYABLE TO:</b>  PALICA C/O JOANIE MICKSY 775 MERCER ROAD GREENVILLE, PA 16125		<b>CREDIT CARDS CAN BE USED TO PAY CONVENTION EXPENSES</b> –fill out info below or call Joanie Micsky -Executive Director- with your information @ 724-866-1082) (A 3% FEE WILL BE ASSESSED TO COVER PROCESSING COSTS)  Name on Card: _____ Exp: _____  CVC: _____ Zip Code: _____		
NAMES OF ATTENDEES FOR NAME BADGES: _____ _____ _____				

# CONVENTION AGENDA AND SPEAKER INFO

## Friday – February 7, 2020 –

***breakfast items & coffee will be available in meeting room each morning starting at 7:45am***

### 8:30 am - 9:45 am

**Barry Kronthal of Margolis Edelstein Law Firm** will speak to several topics small business owners face – 2 of those topics will be:

- How to collect bad debts
- How good is a contract...really?

### 10:00 am – 11:00 pm

**Jeff Luick of Kinedyne LLC** will cover FMCSA general cargo securement length & weight regulations, along with commodity specific regulations that would apply to hauling equipment. Out of service criteria for cargo control, direct vs indirect tiedowns, arranging cargo control and achieve proper working load limits etc. will be addressed as well.

### 11:15 am – 12:00 pm

- **Bruce Mosier from Prins Insurance** will cover **DRIVER FILE CONTENT** – what every employer needs to have on file (or in their files) for their employees. How do driving records affect your insurance premiums?

### LUNCH from 12:15 – 1:00

***1:30 pm - 4:00 pm – SIP & PAINT in hotel for those not attending classes (must RSVP for class with registration to guarantee a seat)***

### 1:15 pm - 3:15 pm

**Certified Silica Competent Person Class – Presenter Monica Rakoczy Owner EnterTRAINING Solutions, LLC**

- **\*\*\*Class will be capped at 40 members**

### 3:30 pm – BREAK

### 3:45 pm – 4:30 pm -- Groff Equipment

- **Presenter Greg Grimes** will do an equipment maintenance presentation

**4:45 pm – 5:15 pm** – New Associate Sandhills Global/Machinery Trader will give a quick overview of their benefits to LICA members...ex. Credit Card Machines for your business, Website Design, Equipment Trader (and they will be at Associates Night so you can address further questions with them there)

**5:30 pm – 9:00 pm Associates' Night Event**- Come meet many of our associates (some new to PALICA, others loyal ongoing members) and talk one-on-one with them and view their products and services.....

***ENJOY Complimentary beverages, heavy hors d'oeuvres, desserts, entertainment and our Scholarship Fund Silent Auction!***

# CONVENTION AGENDA AND SPEAKER INFO

**SATURDAY, FEBRUARY 8, 2020 -**

***breakfast items & coffee will be available in meeting room each morning starting at 7:45am***

8:30 am – 11:00 am – PA One Call - Mark Lipka) will put on an Excavator Program (with remotes) as well as speak about ACT 287 for Excavators that will highlight the law changes with PUC, What is an Alleged Violation Report (AVG) and how do I file it? Do I need to update my tickets every 10 days? What is a Complex Ticket? What is the Direct Contact Rule? And much more.....

11:15 am – 12:30 – PUC (Public Utility Commission----Summers Newsome-Connor) – will speak about what happens now that they've taken over PA One Call Enforcement.

1:00 pm – 4:00 pm – lunch on your own and will carpool to the Military Museum 4 miles from hotel for any of those that would like to go. The cost is \$5.50 pp and can be paid the day of the visit.

4:15 pm – 6:30 pm – Board of Directors and the PALICA Annual Membership Meetings

7:00 pm Closing Banquet and Awards -- (Contractor of the Year, Lady LICA of the Year, Corky Miles Award and Associate of the Year Award will be presented to those that get nominated and voted on). Special recognition for the 50<sup>th</sup> Anniversary of PALICA!



**HOTEL INFO: Days Inn by Wyndham, 240 S. Pugh Street, State College, PA 16801  
(Hotel of the Year 2016 & 2017) **Reservation deadline 1/15/20****

**RESERVATION # - 814-238-8454**

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**BOOKING INFO: Rate \$89/NIGHT- THURSDAY 2/6, Rate \$105/night-FRIDAY 2/7, Rate \$109/night- Sat 2/8**

**GROUP BLOCK CODE: 020720PAL**

**GROUP BLOCK NAME: PA LICA Winter Meeting**