Friday – February 7, 2020 –

breakfast items & coffee will be available in meeting room each morning starting at 7:45am

8:30 am - 9:45 am

Barry Kronthal of Margolis Edelstein Law Firm will speak to several topics small business owners face – 2 of those topics will be:

- How to collect bad debts
- How good is a contract...really?

<u>10:00 am – 11:00 pm</u>

Jeff Luick of Kinedyne LLC will cover FMCSA general cargo securement length & weight regulations, along with commodity specific regulations that would apply to hauling equipment. Out of service criteria for cargo control, direct vs indirect tiedowns, arranging cargo control and achieve proper working load limits etc. will be addressed as well.

<u>11:15 am – 12:00 pm</u>

Bruce Mosier from Prins Insurance will cover DRIVER FILE CONTENT – what every employer needs to have on file (or in their files) for their employees. How do driving records affect your insurance premiums?

LUNCH from 12:15 - 1:00

<u>1:30 pm - 4:00 pm – SIP & PAINT in hotel for those not attending classes (must RSVP for class with registration to guarantee a seat)</u>

<u>1:15 pm - 3:15 pm</u>

Certified Silica Competent Person Class – Presenter Monica Rakoczy *Owner* EnterTRAINING Solutions, LLC > ***Class will be capped at 40 members

<u> 3:30 pm – BREAK</u>

<u>3:45 pm – 4:30 pm -- Groff Equipment</u>

> Presenter Greg Grimes will do an equipment maintenance presentation

<u>4:45 pm – 5:15 pm</u> – New Associate Sandhills Global/Machinery Trader will give a quick overview of their benefits to LICA members...ex. Credit Card Machines for your business, Website Design, Equipment Trader (and they will be at Associates Night so you can address further questions with them there)

<u>5:30 pm – 9:00 pm Associates' Night Event</u>- Come meet many of our associates (some new to PALICA, others loyal ongoing members) and talk one-on-one with them and view their products and services......

ENJOY Complimentary beverages, heavy hors d'oeuvres, desserts, entertainment and our Scholarship Fund Silent Auction!

SATURDAY, FEBRUARY 8, 2020

breakfast items & coffee will be available in meeting room each morning starting at 7:45am

<u>8:30 am – 11:00 am – PA One Call</u> - Mark Lipka will put on an Excavator Program (with remotes). *The remotes are small remotes we use during our presentations. They are given to the participants to interact with the presentation. We have questions built into the presentation and the participants hit the corresponding button/letter on the remote to answer. The answers are anonymous. It's a good way to keep the participants connected to the presentation and a good way for us to gauge if the information we are teaching is effective. They will review ACT 287 for Excavators that will highlight the law changes with PUC, what is an Alleged Violation Report (AVG) and how do I file it? Do I need to update my tickets every 10 days? What is a Complex Ticket? What is the Direct Contact Rule? And much more.*

<u>11:15 am – 12:30 – PUC</u> (Public Utility Commission----Summers Newsome-Connor) – PA PUC One Call Enforcements role will be covered; enforcing the PA One Call Law, Act 50, submitting an Alleged Violation Report, and what damage investigators look for in the reports

<u>1:00 pm - 4:00 pm</u> - lunch on your own and for anyone that is interested - we will carpool to the Military Museum 4 miles from hotel. The cost is 5.50 pp and can be paid the day of the visit.

<u>4:15 pm – 6:30 pm</u> – Board of Directors and the PALICA Annual Membership Meetings

<u>7:00 pm Closing Banquet and Awards</u> -- (Contractor of the Year, Lady LICA of the Year, Corky Miles Award and Associate of the Year Award will be presented to those that get nominated and voted on). Special recognition for the 50th Anniversary of PALICA!



HOTEL INFO: Days Inn by Wyndham, 240 S. Pugh Street, State College, PA 16801 (Hotel of the Year 2016 & 2017) Reservation deadline 1/15/20 RESERVATION # - 814-238-8454

BOOKING INFO: Rate \$89/NIGHT- THURSDAY 2/6, Rate \$105/night-FRIDAY 2/7, Rate \$109/night- Sat 2/8

GROUP BLOCK CODE: 020720PAL

GROUP BLOCK NAME: PA LICA Winter Meeting